

# Quarterly Fact Sheet – 08.05.2019

# Bank Millennium Group – 1Q 2019 results

### Profitability improvement

Bank Millennium Group consolidated net profit in 1Q 2019 amounted to **PLN 160 million** and was **3% higher** versus net profit of the corresponding period in 2018.

Net interest income still remains the main growth driver (+14.6% yearly), while increase of BFG contributions in 2019 caused significant growth of operating costs (with depreciation) by 16.4% yearly. Additionally, BFG yearly resolution fee is booked in 1Q, which disturbs comparison of results versus previous quarter: costs grew by 20% and net profit fell by 25% from PLN 212.5 million to PLN 160 million.

# Main financial highlights in 1Q 2019

ROE(*)	10.3%
NIM	2.53%
C/I ratio	46.1%
L/D ratio	80.9%
LCR ratio	197%
Impaired loans ratio (stage 3 portfolio)	4.4%
TCR (*)	25.6%
CET 1	21.5%

(\*) with equal BFG fee distribution through the year

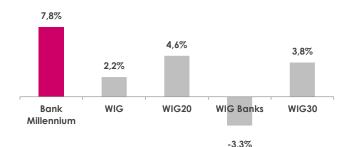
# Strong asset quality, liquidity and capital ratios

# Main business highlights in 1Q 2019

Deposits in retail	up 11% y/y
PLN mortgage loans	up 20% y/y
Mortgage loans sales	up 14% y/y
Cash loan sales	up 29% y/y
Loans of companies	up 15% y/y
Deposits of companies	up 15% y/y
Factoring turnover	up 7.1% y/y
Leasing sales	up 7.5% y/y

# The best market performance among banks

(annual change as on 31.03.2019)



### **Bank Millennium Group**

Bank Millennium is a universal bank, offering a broad range of services to retail and corporate customers via a network of 368 branches, and electronic banking channels. Bank Millennium is Poland's 7th\* largest bank by assets.

Employs 6 183 people (FTE).

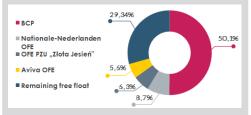
(\*) Data as on 31.12.2018

### **Management Board**

- Joao Bras Jorge CEO
- Fernando Bicho Deputy Chairman (CFO)
- Wojciech Haase Board Member
- Andrzej Gliński Board Member
- Wojciech Rybak-Board Member
- António Ferreira Pinto Júnior Board Member
- Jarosław Hermann Board Member

### Shareholders structures

as on 31.12.2018 r.



### Bank's current rating

Fitch	BBB- / F3/ bbb- / stable outlook
Moody's	Baa1/ P2/ baa3 / stable outlook
Capital	
Inteligence	BBB/A3/BBB / stable outlook

### **Bank's shares**

No of shares	1 213 116 777
WSE Ticker	MIL
ISIN	PLBIG0000016
Bloomberg	MIL PW
Reuters	MILP.WA
Indices	WIG, WIG 30, mWIG40,
	WIG Banks, Respect Index

### +222 ths yearly growth in number of active retail customer

# Active Retail Clients (in thousand) +222 +59 1 771 1838 1 897

# Use of electronic channels (in thousand) +22% +40% 1 469 1 059 Active digital customers Active mobile customers (\*)

(\*) retail clients actively using mobile app and mobile Millenet

# Acquisition of Euro Bank

31/03/18 30/06/18 30/09/18 31/12/18 31/03/19



- Closing targeted for the end of May 2019
- Legal merger targeted by the end of 3Q
- Operational merger planned before the end of 2019

# Bank Millennium once again on the podium in Złoty Bankier ranking (\*)



- 1st place "A socially sensitive bank"
   for financial education program for preschoolers implemented by the
   Bank Millennium Foundation
- 2nd place "The best multi-channel quality of service"
- 2nd place "Safe Bank Best Practices"

(\*) "Złoty Bankier 2019" is a ranking organized by Bankier.pl and Puls Biznesu daily.



### Bank Millennium Investor Relations

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### Next events

**29.07.2019** - Publication of the report for 1 half 2019 **28.10.2019** - Publication of the report for 3Q 2019



www.bankmillennium.pl



Kanał na YouTube



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