

## Quarterly Fact Sheet - 24.04.2018

## Bank Millennium Group – 1Q 2018 results

#### Good results

Bank Millennium Group consolidated net profit in 1Q 2018 amounted to PLN 155.3 million and was higher by 10.5% than in 1Q 2017. In both periods there was the impact of annual BFG resolution fund fee booked in the first quarter, which increased significantly administrative costs.

When accruing equally over the year the resolution fee, adjusted Group net profit of 1Q 2018 (PLN 183.6 million) would be higher by 9.2% than adjusted net profit of 4Q 2017 (PLN 168 million).

## Main financial highlights in 1Q 2018

ROE adjusted (*)	9.7%
NIM	2.51%
C/I ratio adjusted (*)	46.0%
L/D ratio	81%
Impaired loans ratio (stage 3 portfolio)	4.86%
TCR	24.4%
CET 1	22.3%

# Extremely high capital ratios after AGM decision of retaining 2017 profit

#### Main business highlights in 1Q 2018

Customer Funds in retail	up 8.0% y/y
FX mortgage loans	down 16% y/y
PLN mortgage loans	up 22% y/y
Cash loan sales	up 38% y/y
Loans for companies	up 9% y/y
Factoring turnover	up 22% y/y
Leasing sales	up 16% y/y

# Record sale of cash loans at 769 million PLN in 1Q 2018

#### Bank Millennium share performance vs. indices

Market ratios	31.03.2018	31.03.2017	Change (%) Yearly
The Bank's share price (PLN)	8.21	6,45	+27.3%
WIG Banks	7 841	6 992	+12.2%
WIG - main index	58 377	57 911	+0.8%

#### Grupa Bank Millennium

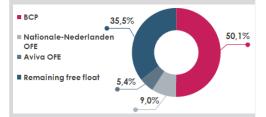
Bank Millennium is a universal bank, offering a broad range of services to retail and corporate customers via a network of 356 branches, and electronic banking channels. Bank Millennium is Poland's 7th\* largest bank by assets.
Employs 5 848 people (FTE).

(\*) Data as on 31.12.2017 r.

#### **Management Board**

- Joao Bras Jorge CEO
- Fernando Bicho Deputy Chairman (CFO)
- Wojciech Haase Board Member
- Andrzej Gliński Board Member
- Wojciech Rybak- Board Member
- António Ferreira Pinto Júnior Board Member
- Jarosław Hermann Board Member

#### Shareholders structures



#### Bank's current rating

Fitch	BBB- / F3/ bbb- / stable outlook
Moody's	Baa3 / P3/ ba2 / positive outlook
Capital	
Inteligence	BBB/A3/BBB / stable outlook

#### Bank's shares

No of shares	1 213 116 777
WSE Ticker	MIL
ISIN	PLBIG0000016
Bloomberg	MIL PW
Reuters	MILP.WA
	WIG, WIG 30, mWIG40,
Indices	WIG Banks, Respect Index,
	MSCLPL FTSE GEM

### Net growth by 40 ths in 1Q of active customers to 1 675 ths. (+152 ths y/y)

#### **Active Retail Clients**

(in thousand)



#### Use of electronic channels

## 1,2 M (+17% y/y)

Retail clients active in mobile and online banking

# 759k (38% y/y)

Retail clients actively using mobile app and mobile Millenet

#### The most innovative bank in 2017



**The most innovative Bank 2017** in Leaders of the World of Banking and Insurance Competition.

**Jury justification**: It is a bank, which understands what 21st century banking is all about. It is a leader in digital banking, demonstrates an innovative mindset and state-of-the-art projects developed in-house by a strong IT team. The bank's innovative solutions include insurance and buying city transport tickets in the mobile app, as well as shopping assistance. The goodie shopping platform – the bank's internal start-up – needed little more than a year from its launch to clock 150,000 downloads. This is a project of the future, which goes beyond just banking.

#### Bank's Website without barriers



**Bank Millennium won in the "Website without Barriers**" competition, which promotes access to digital information for persons who are disabled, elderly, impoverished and threatened with digital exclusion.

The "Website without Barriers" competition organised by Fundacja Widzialni and Szerokie Porozumienie na Rzecz Umiejętności Cyfrowych is the only such initiative in Poland. It aims to promote deliberate development of websites in order to counteract discrimination in access to information.

#### Bank Millennium Investor Relations

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#### Next events

**26.07.2018** - Publication of the report for 1 half 2018

**29.10.2018** - Publication of the report for 3Q 2018

28.02.2019 - Publication of the annual report for 2018





